



WASHOE COUNTY
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CM/ACM
Finance
DA NA
Risk Mgmt NA
HR NA

STAFF REPORT
BOARD MEETING DATE: February 23rd, 2016

DATE: Wednesday, January 13, 2016
TO: Board of County Commissioners
FROM: Richard C. Williams, Buyer, Purchasing Division, Washoe County Comptrollers Department
775-328-2283; email: rcwilliams@washoecounty.us
THROUGH: Michael L. Sullens, Purchasing and Contracts Manager, Purchasing Division, Washoe County Comptrollers Department
775-328-2281; email: msullens@washoecounty.us
Kevin Dick, District Health Officer, Washoe County Health District
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SUBJECT: Award of Invitation to Bid #2955-16 for Mosquito Abatement Products, for the Environmental Health Division of the Washoe County Health District, on a multiple award basis, to the lowest, responsive, responsible bidders (Adapco Inc. - bid items 1 ,2 ,3 ,5 ,7 ,10 ,13 ,14, 15, 17, & 18), (Clarke Mosquito Control Products – bid items 8, 9, & 16), (Univar USA Inc. – bid items 6, and 11), (Valent Bioscience – bid item 12). Three (3) bidders bid identical prices and delivery for bid items 1, 2, 7, & 17. Adapco Inc. was determined to be the lowest responsive, responsible bidder for these bid items by a public lot drawing held in the Purchasing Office. This award recommendation is made on a requirements basis with an estimated annual value of \$231,500.00. The term of the award shall be from the date of bid approval through December 31, 2017, with the County retaining the option for a one (1) year extension. (All Commission District)

SUMMARY:

Award of Invitation to Bid #2955-16 for Mosquito Abatement Products, for the Environmental Health Division of the Washoe County Health District, on a multiple award basis, to the lowest, responsive, responsible bidders (Adapco Inc. - bid items 1 ,2 ,3 ,5 ,7 ,10 ,13 ,14, 15, 17, & 18); (Clarke Mosquito Control Products – bid items 8, 9, & 16), (Univar USA Inc. – bid items 6, and 11), (Valent Bioscience – bid item 12). Three (3) bidders bid identical prices and delivery for bid items 1, 2, 7, & 17.

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SUMMARY CONTINUED:

Adapco Inc. was determined to be the lowest responsive, responsible bidder for these bid items by a public lot drawing held in the Purchasing Office. This award recommendation is made on a requirements basis with an estimated annual value of \$231,500.00. The term of the award shall be from the date of bid approval through December 31, 2017, with the County retaining the option for a one (1) year extension.

District Board of Health priority, supported by this item: Be assured that mandates are met and needed services are delivered.

PREVIOUS BOARD ACTION:

The Board has awarded previous bids for Mosquito Abatement Products for use by the Environmental Health Division of the Washoe County Health District. Bids are awarded for these materials approximately every third year. The most recent bid award for mosquito abatement products were awarded on bid number 2850-13 by the BCC on June 11, 2013.

BACKGROUND:

Hard copy sealed bids and sealed e-bids at www.DemandStar.com were opened in the Washoe County Purchasing Office at 2:15 p.m., Thursday, January 7th, 2016. In accordance with the provisions of NRS 332.039, the Washoe County Purchasing Office solicited bids for Mosquito Abatement Products.

The Invitation to Bid was duly advertised in the Reno Gazette-Journal and made available through the online services of www.Demandstar.com, resulting in the receipt of three (3) hard copy bids and three (3) E-bids. The six (6) bids were received in good order.

<u>BIDDER</u>	<u>Bid item #</u>	<u>Description/Brand of Items Offered</u>	<u>Cost</u>
Adapco Inc. 550 Aero Lane Sanford, FL 32771	1.	ZOECON ALTOSID BRIQUETTES/INGOTS: 220 Briquettes/Ingots per case. \$710.60 per case.	
	2.	ZOECON ALTOSID PELLETS: Packaged in forty-four (44) pound cases. \$1,124.20 per case.	
	3.	FIVE PERCENT PYRETHRIN, PYROCIDE #7067, Mosquito fogging concentrate in five (5) gallon container. \$943.75 per five (5) gallon container.	
	5	VECTOLEX FG, COATED GRANULES: Packaged in forty (40) pound sacks. \$232.00 per forty (40) pound sack.	

BACKGROUND CONTINUED:

7. ZOECON ALTOSID XRG:
Packaged in forty (40) pound sacks.
\$338.00 per forty (40) pound Sack.

10. VECTOMAX FG, COATED GRANULE.
Packaged in forty (40) pound sacks.
\$324.80 per forty (40) pound sack

13. FOURSTAR BRIQUETTES 180 DAY
Packaged 200 per case
\$649.68 per case

14. FOURSTAR COATED GRANULES CRG-35
Packaged in thirty five (35) pound containers
\$500.50 Per thirty five (35) pound container

15. FOURSTAR COATED GRANULES MBG
Packaged in forty (40) pound containers
\$314.00 in forty (40) pound containers

17. ZENIVEX E20
Packaged in 2 – 2.5 gallon case
\$1,509.50 in 2-2.5 gallon case

18. DELTAGARD
Packaged in 2 – 2.5 gallon case
\$851.45 in 2-2.5 gallon case

Three (3) bidders Adapco Inc., Clarke Mosquito Control Products, and Univar USA Inc. bid identical prices and delivery for bid items 1, 2, 7, and 17, Adapco Inc. was determined to be the lowest responsive, responsible bidder for these bid items by a public lot drawing held in the Purchasing Office.

Clarke Mosquito Control
Products
159 N Garden Ave
Roseville, IL 60172

8. NATULAR G30, EXTENDED RELEASE GRANULE
Packaged in forty (40) pound sack
\$543.50 Per forty (40) pound sack

9. NATULAR XRT, EXTENDED RELEASE TABLETS
Packaged in 220 per case
\$847.04 per case.

BACKGROUND CONTINUED:

16. ANVIL 2T2 ULV
Packaged in 2 – 2.5 gallon case
\$329.65 in 2-2.5 gallon case

- Clarke Mosquito entered a duplicate bid on DemandStar.com accounting for two (2) bids.

Univar USA
650 W. 800 S.
Salt Lake City, UT 84104

6. DELTADUST (Deltamethrin) # 432-772 White
Powder, Packaged in 5 pound containers, four per
case. \$218.40 per case.

11. SPHERATAX SPH COATED GRANULES
Packaged in forty (40) pound sacks
\$196.00 per forty (40) pound sack

Valent Biosciences Corp.
870 Technology Way
Libertyville, IL 60048

12. METALARV S-PT
Packaged in forty (40) pound sacks
\$1,118.00 per forty (40) pound sacks

Inspire Industries
618 SW 3rd Street
Cape Coral, FL 33991

Did not receive an award on any of the bid items.

Bid items that did not receive any bids;

Bid Item #4 AGNIQUE MMF, GRANULAR: Packaged in forty (40) pound sacks.

Bid Item # 19 PYRENONE 25-5: Packaged in five (5) gallon cases

Due to budget constraints and/or limited product availability, chemically similar products are available from the awarded suppliers. With the approval of the Washoe County Health District and the Purchasing and Contracts Manager, the County may procure these similar products when circumstances make it necessary and/or desirable to do so.

Mosquito Abatement Products shall be procured on a requirements basis during the term of the agreement. The agreement period shall run from the date of Bid Award through December 31, 2017, with the County retaining the option for a one (1) year extension of any awards resultant from the Invitation to Bid.

FISCAL IMPACT:

This Award shall be for various mosquito abatement products in the estimated annual amount of \$231,500.00. Since these products are used in the mosquito abatement program of the Environmental Health Division of the Washoe County Health District, the exact requirements are unknown from year to year.

FISCAL IMPACT CONTINUED:

Funds for the recommended bid award are contained in the Environmental Health Division of the Washoe County Health District fiscal year 2015/2016 budget and will be recommended to be approved in fiscal year 16/17 and based on the availability of funds and needs, future year funding will be included in the Washoe County District Health budget. Sufficient budget authority for fiscal year 2015/2016 has been included in: (General Ledger Account) – 710319, and (Cost Center) – 172100.

RECOMMENDATION:

Award of Invitation to Bid #2955-16 for Mosquito Abatement Products, for the Environmental Health Division of the Washoe County Health District, on a multiple award basis, to the lowest, responsive, responsible bidders (Adapco Inc. - bid items 1, 2, 3, 5, 7, 10, 13, 14, 15, 17, & 18); (Clarke Mosquito Control Products – bid items 8, 9, & 16), (Univar USA Inc. – bid items 6, and 11), (Valent Bioscience – bid item 12). Three (3) bidders bid identical prices and delivery for bid items 1, 2, 7, & 17. Adapco Inc. was determined to be the lowest responsive, responsible bidder for these bid items by a public lot drawing held in the Purchasing Office. This award recommendation is made on a requirements basis with an estimated annual value of \$231,500.00. The term of the award shall be from the date of bid approval through December 31, 2017, with the County retaining the option for a one (1) year extension.

POSSIBLE MOTION:

Should the Board agree with staff's recommendation, a possible motion would be: Move to Award of Invitation to Bid #2955-16 for Mosquito Abatement Products, for the Environmental Health Division of the Washoe County Health District, on a multiple award basis, to the lowest, responsive, responsible bidders (Adapco Inc. - bid items 1, 2, 3, 5, 7, 10, 13, 14, 15, 17, & 18); (Clarke Mosquito Control Products – bid items 8, 9, & 16), (Univar USA Inc. – bid items 6, and 11), (Valent Bioscience – bid item 12). Three (3) bidders bid identical prices and delivery for bid items 1, 2, 7, & 17. Adapco Inc. was determined to be the lowest responsive, responsible bidder for these bid items by a public lot drawing held in the Purchasing Office.

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