



WASHOE COUNTY

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STAFF REPORT

BOARD MEETING DATE: May 10, 2016

DATE: April 20, 2016

TO: Board of County Commissioners

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SUBJECT: Award Washoe County Bid No. 2975-16 for Backbone and UTP Horizontal Cabling Services and Supplies that will aggregate to exceed \$100,000 per fiscal year but will remain within the available Fiscal Year 2015-2016, 2016-2017, and 2017-2018 adopted budget for technology infrastructure, from local vendors: Advanced Communication Technology Services (ACTS) and Nelson Electric Company as primary suppliers for these services and supplies. (All Commission Districts)

SUMMARY

Award Washoe County Bid No. 2975-16 for Backbone and UTP Horizontal Cabling Services and Supplies that will aggregate to exceed \$100,000 per fiscal year but will remain within the available Fiscal Year 2015-2016, 2016-2017, and 2017-2018 adopted budget for technology infrastructure, from local vendors: Advanced Communication Technology Services (ACTS) and Nelson Electric Company as primary suppliers for these services and supplies.

AGENDA ITEM # 5F4

Department Strategic Objective supported by this item: Enhance community safety through investing in critical infrastructure for current and future needs.

PREVIOUS ACTION

06/09/2015 - The BCC approved joinder on the US Communities contract with Graybar, and joinder on the GSA contracts with Accu-Tech, for the purchase of Telecommunications Supplies and Accessories; and approved expenditures that will aggregate to exceed [\$100,000] up to a not to exceed of [\$650,000] within the available Fiscal Year 2015-2016 adopted budget for technology infrastructure.

BACKGROUND

June 25, 2015 Nevada Department of Taxation Tax Bulletin SUT 14-0002 (as specified in Nevada Legislative Bill AB332 effective July 1, 2015; NRS 372.325; NRS 372.326; NRS 372.340; NAC 361.1127; NAC 372.055; NAC 372.190; NAC 372.200) announced a change in taxation which altered Technology Service's method of hiring an outside vendor to install network wiring. The result of these changes in Fiscal Year 2015-2016 shifted the majority of the network wiring expenses from the expected vendors, Graybar, and Accutech, to a group of local installation vendors: Advanced Communication Technology Services (ACTS), Valley Communications, and Edge Communications. ACTS is already very near to surpassing \$100,000 in purchases for this fiscal year, requiring Board approval. In order to maintain adequate competitive options for remaining installation projects, Technology Services and the Purchasing Division of the Comptroller's Department released a bid for Backbone and UTP Horizontal Cabling Services and Supplies to cover required cabling services and supply for Fiscal Years 2015-2016, 2016-2017, and 2017-2018. Under the terms of this bid award, Technology Services will solicit quotes for installation contracts from the awarded vendors and select the vendor with the best price and/or availability for each project. Total cumulative amount spent for cabling services and supply would remain within the adopted budget for such services and supplies and are estimated to not exceed \$650,000 in each fiscal year.

For over 15 years, the County has standardized with Belden products for in wall network wiring, phone wiring and assorted supplies. These recommended suppliers are purchased through Belden certified resellers and installed by Belden certified wiring engineers. In recent years, to broaden competitive options, Technology Services also began utilizing Siemens brand wiring products and accessories for some new construction projects. Technology Services has certified Belden and Siemens installers on staff, as well as a group of local installation vendors whom are certified to complete wiring projects per these warranty standards.

There recommended local vendors have the necessary certifications to compete for installation contracts that meet County technology standards: Advanced Communication Technology Services (ACTS) and Nelsen Electric Company. Depending on their project quotes and availability, any of these vendors could exceed the \$100,000 threshold within Fiscal Year 2015-2016.

The award of this bid to ACTS and Nelson Electric Company designate them as the County's primary backbone and UTP Horizontal Cabling installers and providers however the resulting award is non-exclusive and the County may solicit bids from other qualified providers if determined by Technology Services to be advantageous to do so.

FISCAL IMPACT

Technology Services continues to aggressively investigate and negotiate all quotes, and wherever possible, attempts to achieve the best pricing and/or alternative options to ensure the least possible cost while maintaining acceptable standards. Expenditures for Backbone and UTP Horizontal Cabling Services and Supplies will exceed [\$100,000], but will not exceed the adopted budget for technology infrastructure during Fiscal Year 2015-2016, 2016-2017, and 2017-2018. Sufficient funds are available in C108820 Data Network Replacement and PW920202 VOIP Infrastructure.

RECOMMENDATION

It is recommended that the Board of County Commissioners approve purchases of Telecommunications Supplies and Accessories, and installation services that will aggregate to exceed [\$100,000] up to a not to exceed of [\$650,000] within the available Fiscal Year 2015-2016 adopted budget for technology infrastructure, from local vendors: Advanced Communication Technology Services (ACTS) and Nelson Electric Company as primary suppliers for these services and supplies.

POSSIBLE MOTION

Should the Board agree with staff's recommendation, a possible motion would be to move to award Washoe County Bid No. 2975-16 for Backbone and UTP Horizontal Cabling Services and Supplies that will aggregate to exceed \$100,000 per fiscal year but will be within the available Fiscal Year 2015-2016, 2016-2017, and 2017-2018 adopted budget for technology infrastructure, from local vendors: Advanced Communication Technology Services (ACTS) and Nelson Electric Company as primary suppliers for these services and supplies.