



### Bell-Men Golf Revenue Summary Report 2022

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2022 Total
<b>DAILY FEE ROUNDS</b>													
18 Green Fee	0	0	0	473	814	876	987	853	401	428	0	0	4832
18 Senior	0	0	1	411	490	556	501	506	335	451	0	0	3251
18 Winter Green Fee	264	315	498	0	0	0	0	0	0	0	167	45	1289
18 Winter Junior	14	25	51	0	0	0	0	0	0	0	25	7	122
18 Winter Senior	302	264	477	0	0	0	0	0	0	1	144	21	1209
18 Winter Twilight	362	313	755	0	0	0	0	0	0	1	671	68	2170
9 Winter Green Fee	488	568	997	0	0	0	0	0	0	0	357	192	2602
9 Green Fee	1	0	0	1735	2303	2218	2151	2250	718	831	1	3	12211
Late/Twilight - Adult	0	0	0	566	674	867	789	777	836	709	0	0	5218
Late/Twilight - Jr-Exec.	0	1	0	62	52	93	134	86	52	71	0	0	551
Late/Twilight - Sr.	1	0	0	391	421	521	596	527	454	574	0	0	3485
YOC	39	32	46	78	54	103	132	106	46	58	26	16	736
Groupon	2	11	22	56	98	133	170	168	127	48	2	1	838
Tournaments	0	0	0	64	0	240	81	0	260	56	0	0	701
Disc Golf	144	148	171	32	74	67	62	94	93	74	47	139	1145
<b>DAILY ROUNDS SUBTOTAL</b>	<b>1617</b>	<b>1677</b>	<b>3018</b>	<b>3868</b>	<b>4980</b>	<b>5674</b>	<b>5603</b>	<b>5367</b>	<b>3322</b>	<b>3302</b>	<b>1440</b>	<b>492</b>	<b>40360</b>
<b>ANNUAL/PASSES</b>													
Senior/Golden Annual-18 hole	4	27	41	36	33	40	35	36	25	19	30	0	326
Adult Annual-18 hole	491	498	858	778	853	824	884	1012	719	742	425	103	8187
Jr. Annual-18 hole	0	1	8	1	5	3	6	3	8	1	1	0	37
Senior/Golden Annual-9 hole	8	8	14	19	23	24	18	28	17	5	5	0	169
Smart Card-9 Holes	0	4	5	4	5	7	6	7	7	3	0	0	48
Smart Card-18 Holes	26	23	41	219	325	312	345	287	205	233	23	1	2040
Winter Annual	51	46	0	0	0	0	0	0	0	1	10	10	118
<b>ANNUAL/PASSES SUBTOTAL</b>	<b>580</b>	<b>607</b>	<b>967</b>	<b>1057</b>	<b>1244</b>	<b>1210</b>	<b>1294</b>	<b>1373</b>	<b>981</b>	<b>1004</b>	<b>494</b>	<b>114</b>	<b>10925</b>
<b>SPECIAL ROUNDS (NON-REVENUE)</b>													
Complimentary rounds-Pro/PGA	3	3	12	12	9	20	18	15	11	4	3	0	110
Complimentary rounds-Promotion	0	0	0	3	7	15	18	7	2	2	1	4	59
High School Team	0	0	11	41	0	0	1	0	19	7	0	0	79
UNR Team	0	0	0	0	0	0	0	0	0	0	0	0	0
Marshall/Employee	0	3	0	9	28	5	17	19	15	11	4	0	111
<b>SPECIAL ROUNDS SUBTOTAL</b>	<b>3</b>	<b>6</b>	<b>23</b>	<b>65</b>	<b>44</b>	<b>40</b>	<b>54</b>	<b>41</b>	<b>47</b>	<b>24</b>	<b>8</b>	<b>4</b>	<b>359</b>
<b>TOTAL ALL ROUNDS</b>	<b>2200</b>	<b>2290</b>	<b>4008</b>	<b>4990</b>	<b>6268</b>	<b>6924</b>	<b>6951</b>	<b>6781</b>	<b>4350</b>	<b>4330</b>	<b>1942</b>	<b>610</b>	<b>51644</b>
18 Hole Equivalent	1952	2000	3500	4111	5103	5800	5864	5639	3979	3911	1761	513	44129

Notes/Explanations:

**Cal-Mazz Golf Management Revenue Summary Report 2022**  
**Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2022
<b>Green Fees</b>	\$ 38,860	\$ 35,438	\$ 64,846	\$ 80,454	\$ 93,826	\$ 113,520	\$ 118,559	\$ 117,272	\$ 101,577	\$ 93,493	\$ 25,917	\$ 7,030	\$ 890,792
<b>Tournament Revenue</b>													-
<b>Driving Range</b>	8,375	7,327	12,773	13,840	18,647	20,693	20,733	21,135	16,476	14,259	3,933	1,194	159,385
<b>Power Carts</b>	31,486	22,351	39,285	38,756	57,541	67,426	71,868	70,053	59,732	52,823	15,693	336	527,350
<b>Lessons</b>		175	414	1,181	1,862	3,020	1,843	1,398	760	646	177		11,476
<b>Other rental, repair</b>	73	144	434	465	337	567	565	660	583	663	225	5	4,721
<b>Pro Shop Merchandise</b>	7,675	5,149	20,147	15,763	26,236	20,964	23,136	27,148	17,534	14,858	7,256	4,785	190,651
<b>Food &amp; Beverage</b>	13,360	15,779	28,427	30,230	38,195	46,729	49,026	51,250	44,426	43,222	12,511	1,422	374,577
<b>Gift Cards</b>	702	762	6,244	7,493	8,469	14,633	8,153	7,682	11,416	1,711	975		71,192
<b>Sales Tax</b>	1,716	1,719	3,974	3,645	4,911	5,543	5,864	6,538	5,406	4,917	1,588	463	46,284
<b>Other ~ Men's/Women's Club</b>	4,020	4,360	20,425	13,332	11,809	18,782	12,223	12,622	10,070	1,859		825	110,327
<b>Other ~ Annual Fee</b>	24,405		1,255		600								26,260
<b>Other ~ Junior League</b>							1,200					168	1,368
<b>Other ~ Pay on Account</b>	707	5,850	500	248	535		8,895	100	1,110	10,520			28,465
<b>Other ~ donations</b>					50								50
<b>Other ~ CC Tips</b>	1,099	1,408	2,606	3,035	4,182	4,586	5,139	5,424	4,226	3,963	1,510	78	37,256
<b>Other ~ Misc</b>	459	171	331	697	620	2,949	4,790	7,898	7,631	4,100	340	113	30,099
<b>TOTAL REVENUE</b>	\$ 132,937	\$ 100,633	\$ 201,661	\$ 209,139	\$ 267,820	\$ 319,412	\$ 331,994	\$ 329,180	\$ 280,947	\$ 247,034	\$ 70,125	\$ 19,371	\$ 2,510,253

18 hole equivalent	2057	1984	3634	3550	5065	6182	6373	6225	5165	4657	1413	114	46,419
Average per 18 hole eq	\$ 64.63	\$ 50.72	\$ 55.49	\$ 58.91	\$ 52.88	\$ 51.67	\$ 52.09	\$ 52.88	\$ 54.39	\$ 53.05	\$ 49.63	\$ 169.92	\$ 50.88
Golf, Range, Cart per 18 eq	\$ 38.27	\$ 32.82	\$ 32.17	\$ 37.48	\$ 33.57	\$ 32.62	\$ 33.13	\$ 33.49	\$ 34.42	\$ 34.48	\$ 32.23	\$ 75.09	\$ 30.78

Agreed upon improvement rounds @ \$31.50 average r	1,234	1,125	2,059	2,554	2,979	3,604	3,764	3,723	3,225	2,968	823	223	28,279
Course Improvement fund \$2 per round	\$ 2,467	\$ 2,250	\$ 4,117	\$ 5,108	\$ 5,957	\$ 7,208	\$ 7,528	\$ 7,446	\$ 6,449	\$ 5,936	\$ 1,646	\$ 446	\$ 56,558
transfer date	2/28/2022	3/13/2022	4/16/2022	5/7/2022	6/12/2022	7/9/2022	8/5/2022	9/10/2022	10/15/2022	11/5/2022	12/10/2022		
Monthly Summary to be submitted to Washoe County by the 10th of the following month.													

Revenue Reconciled:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2022
Per POSExpress	132,937	100,633	201,661	209,139	267,820	319,412	331,994	329,180	280,947	247,034	70,125	19,371	2,510,253
Prom Rounds Sold													-
Prom Rounds Redeemed													-
	132,937	100,633	201,661	209,139	267,820	319,412	331,994	329,180	280,947	247,034	70,125	19,371	2,510,253

**Accounting Assumptions:**

Gift Cards are recorded as revenue when sold due to immateriality  
 Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

Cal-Mazz  
Sierra Sage Golf Course

2022 Rounds of Play

\$\$	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL
18 Green Fee				323	953	1,174	1,235	1,125	1,018	945			6,773
18 Junior				22	38	83	77	56	70	45			391
18 Senior				257	847	1,008	1,053	988	1,237	1,045			6,435
Winter 18	502	403	590	436							384	7	2,322
Winter Jr 18	24	12	28	22							27	3	116
Winter Sr 18	779	752	1,344	613							362	40	3,890
9 Hole Walk-Up				78	198	233	234	333	209	181			1,466
9 Hole Walk-Up Jr				28	45	45	60	76	44	33			331
9 Hole Walk-Up Sr				65	157	163	148	216	166	251			1,166
9 Hole Walk-Up Winter	361	377	831	599							304	13	2,485
9 Hole Walk-Up Jr Winter	33	16	40								14	1	104
9 Hole Walk-Up Sr Winter	168	242	464	225							137	20	1,256
Late Rate Adult		3	73	430	1,288	1,531	1,660	1,803	1,001	961	2		8,752
Late Rate Junior													0
Late Rate Senior													0
2nd 9 Adult				1	27	2	15	7	11	3			66
2nd 9 Junior													0
2nd 9 Senior				3	2	1	2	3	9	2			22
2nd 9 Winter Adult		3	6								4		13
2nd 9 Winter Sr		1	2								2		5
<b>DAILY FEE SUBTOTAL:</b>	<b>1,867</b>	<b>1,809</b>	<b>3,378</b>	<b>3,102</b>	<b>3,555</b>	<b>4,240</b>	<b>4,484</b>	<b>4,607</b>	<b>3,765</b>	<b>3,466</b>	<b>1,236</b>	<b>84</b>	<b>35,593</b>

Golden Annual		5	12	15	16	14	13	11	17	14	2		119
Adult Annual	149	138	199	159	197	208	207	236	200	196	111	19	2,019
Senior Annual		9	12	16	10	14	13	11	9	4	6		104
SC - Adult 10-Play				6	8	5	16	8	6	2	1		52
SC - Adult 25-Play			1	8	4	2							15
SC - Adult 9 Hole 10-Play		1	4	1		1	7	6					20
SC - Junior 18 Hole 10-Play													0
SC - Junior 9 Hole 10-Play		9										3	12
SC - Senior 10-Play	22	12	20	54	161	207	168	203	136	152	12	1	1,148
SC - Senior 25-Play	23	12	13	30	76	91	89	85	83	52	6		560
SC - Senior 9 Hole 10-Play	17	1	25	20	38	57	53	54	51	46	14		376
SC - Golden 9 Hole 10-Play													0
SC - Gold 18 Hole 10-Play			2	2	3	2	1		13				23
SC - Golden 25-Play		2	4	8	18	11	17	18		14			92
SC - Golden+ 10-Play													0
SC - Golden+ 25-Play	2												2
Promo Rounds Redeemed	173	205	281	407	894	994	1,096	943	769	698	173	19	6,652
Tournaments						36	43						79
Special Twilight													0
UNR Golf Team										1			1
High School			112		1	1		2	40	24			180
Jr. Golf Comp					52	203	124	46	12				437
Misc. Comp	15	2	37	29	35	60	42	59	39	31	7	1	357
Birthday Comp	1												1
Employee Guest Winter	5	7	26	9				6	3	6	9	1	72
Employee Guest Summer	1	4	12	33	45	63	61	68	53	36	4		380
PGA Comp	3	2	8	5	12	9	22	14	28	13	8		124
Employee Comp	68	91	174	156	173	213	174	191	186	160	61	4	1,651
2-1 NNGA													0
2-1 West Coast Golf								4					4
Birdie Bug Ad													0
Sweet Deals						2	2						4
<b>SPECIAL FEE SUBTOTAL:</b>	<b>479</b>	<b>500</b>	<b>942</b>	<b>958</b>	<b>1,743</b>	<b>2,193</b>	<b>2,148</b>	<b>1,965</b>	<b>1,645</b>	<b>1,449</b>	<b>414</b>	<b>48</b>	<b>14,484</b>

<b>TOTAL DAILY ROUNDS:</b>	<b>2,346</b>	<b>2,309</b>	<b>4,320</b>	<b>4,060</b>	<b>5,298</b>	<b>6,433</b>	<b>6,632</b>	<b>6,572</b>	<b>5,410</b>	<b>4,915</b>	<b>1,650</b>	<b>132</b>	<b>50,077</b>
<b>18-HOLE EQUIVALENT:</b>	<b>2,057</b>	<b>1,984</b>	<b>3,634</b>	<b>3,550</b>	<b>5,065</b>	<b>6,182</b>	<b>6,373</b>	<b>6,225</b>	<b>5,165</b>	<b>4,657</b>	<b>1,413</b>	<b>114</b>	<b>46,419</b>

Walk Up 18	1,311	1,178	2,000	1,715	1,883	2,328	2,426	2,243	2,381	2,077	786	51	20,379
Walk Up 9	562	639	1,343	995	400	441	442	625	419	465	461	34	6,826
Twilight 18	0	3	73	430	1,288	1,531	1,660	1,803	1,001	961	2	0	8,752
Smart Cards 18	47	26	40	108	270	318	291	314	238	220	19	1	1,892
Smart Cards 9	17	11	29	21	38	58	60	60	51	46	14	3	408
Annuals	149	152	223	190	223	236	233	258	226	214	119	19	2,242
Tournaments	0	0	0	0	0	36	43	0	0	0	0	0	79
Misc 18	259	300	612	597	1,115	1,279	1,336	1,213	1,062	926	249	24	8,972
Misc 9													0
<b>TOTAL:</b>	<b>2,345</b>	<b>2,309</b>	<b>4,320</b>	<b>4,056</b>	<b>5,217</b>	<b>6,227</b>	<b>6,491</b>	<b>6,516</b>	<b>5,378</b>	<b>4,909</b>	<b>1,650</b>	<b>132</b>	<b>49,550</b>

Junior	192	263	492	297	83	128	137	132	114	78	164	26	2,106
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**Mazz Golf Management Revenue Summary Report 2022**  
**Wildcreek GC**

<b>Revenue Summary:</b>	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	2022
Green Fees	\$ 27,882	\$ 31,601	\$ 47,473	\$ 56,484	\$ 65,156	\$ 75,069	\$ 79,070	\$ 75,593	\$ 57,403				\$ 515,731
Tournament Revenue													-
Driving Range													-
Power Carts	7,392	8,190	13,195	16,709	19,502	22,274	24,570	23,387	17,248				152,467
Lessons													-
Other rental, repair	572	747	1,077	1,196	1,483	1,554	1,471	1,397	1,199				10,696
Pro Shop Merchandise	1,794	1,879	3,087	4,089	4,896	5,802	5,413	5,240	3,486				35,686
Food & Beverage	329	489	898	1,230	1,582	2,003	2,304	2,158	1,532				12,525
Gift Cards													-
Sales Tax	175	195	329	439	533	644	637	610	414				3,976
Other ~ Men's/Women's Club													-
Other ~ Annual Fee													-
Other ~ Junior League													-
Other ~ Pay on Account													-
Other ~ donations													-
Other ~ CC Tips													-
Other ~ Misc													-
<b>TOTAL REVENUE</b>	<b>\$ 38,144</b>	<b>\$ 43,101</b>	<b>\$ 66,059</b>	<b>\$ 80,147</b>	<b>\$ 93,152</b>	<b>\$ 107,346</b>	<b>\$ 113,465</b>	<b>\$ 108,385</b>	<b>\$ 81,282</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 731,081</b>

18 hole equivalent	905.00	1,000.50	1,499.83	1,744.50	2,061.50	2,393.67	2,477.50	2,408.17	1,815.83	-	-	-	16,306.50
Average per 18 hole eq	\$ 42.15	\$ 43.08	\$ 44.04	\$ 45.94	\$ 45.19	\$ 44.85	\$ 45.80	\$ 45.01	\$ 44.76	#DIV/0!	#DIV/0!	#DIV/0!	\$ 44.83
Golf and Cart per 18 eq	\$ 38.98	\$ 39.77	\$ 40.45	\$ 41.96	\$ 41.07	\$ 40.67	\$ 41.83	\$ 41.10	\$ 41.11	#DIV/0!	#DIV/0!	#DIV/0!	\$ 40.98

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

<b>Revenue Reconciled:</b>	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	2022
Per POSExpress	38,144	43,101	66,059	80,147	93,152	107,346	113,465	108,385	81,282				731,081
Prom Rounds Sold													-
Prom Rounds Redeemed													-
	38,144	43,101	66,059	80,147	93,152	107,346	113,465	108,385	81,282	-	-	-	731,081

**Accounting Assumptions:**

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds revenue is recorded when the rounds are played, due to selling some in the previous year. All unplayed rounds will be recorded when they expire.

Mazz Golf Management  
Wildcreek GC

2022 Rounds of Play

\$\$	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL
Creek 6 Green Fee	404	478	754	1,013	1,077	1,236	1,384	1,260	964				8,570
Creek 6 Junior Fee	8	20	12	16	27	33	84	37	17				254
Creek 6 Senior Fee	191	202	285	289	308	386	460	508	362				2,991
Creek 6 Green Fee - add 6	140	216	309	410	502	481	645	504	445				3,652
Creek 6 Junior Fee - add 6	2	4	2	5	9	14	11	8					55
Creek 6 Senior Fee - add 6	89	124	211	223	273	333	275	310	175				2,013
Exec Adult	520	563	816	1,146	1,292	1,435	1,437	1,271	1,079				9,559
Exec Junior	28	25	48	71	79	163	140	77	44				675
Exec Senior	564	622	943	755	1,022	1,259	1,194	1,409	981				8,749
Exec Adult - add 9	59	39	61	111	119	137	112	134	101				873
Exec Junior - add 9	27	10	22	51	35	23	76	55	26				325
Exec Senior - add 9	56	46	61	51	112	115	90	119	92				742
2nd 9 Adult													0
2nd 9 Junior													0
2nd 9 Senior													0
2nd 9 Winter Adult													0
2nd 9 Winter Sr													0
<b>DAILY FEE SUBTOTAL:</b>	<b>2,088</b>	<b>2,349</b>	<b>3,524</b>	<b>4,141</b>	<b>4,855</b>	<b>5,615</b>	<b>5,908</b>	<b>5,692</b>	<b>4,286</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>38,458</b>

Promo Rounds Redeemed													0
Tournaments													0
Special Twilight													0
UNR Golf Team													0
High School													0
Jr. Golf Comp													0
Misc. Comp													0
Birthday Comp													0
Employee Guest Winter	15	11	35	37	17	7	14	13	6				155
Employee Guest Summer													0
PGA Comp													0
Employee Comp	17	11	22	9	30	23	47	20	32				211
2-1 NNGA													0
2-1 West Coast Golf													0
Birdie Bug Ad													0
Sweet Deals													0
<b>SPECIAL FEE SUBTOTAL:</b>	<b>32</b>	<b>22</b>	<b>57</b>	<b>46</b>	<b>47</b>	<b>30</b>	<b>61</b>	<b>33</b>	<b>38</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>366</b>

<b>TOTAL DAILY ROUNDS:</b>	<b>2,120</b>	<b>2,371</b>	<b>3,581</b>	<b>4,187</b>	<b>4,902</b>	<b>5,645</b>	<b>5,969</b>	<b>5,725</b>	<b>4,324</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>38,824</b>
<b>18-HOLE EQUIVALENT:</b>	<b>905</b>	<b>1,001</b>	<b>1,500</b>	<b>1,745</b>	<b>2,062</b>	<b>2,394</b>	<b>2,478</b>	<b>2,408</b>	<b>1,816</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>16,307</b>

Creek 6	0	0	0	0	0	0	2,859	2,627	1,963	0	0	0	0
Exec Cours	0	0	0	0	0	0	3,049	3,065	2,323	0	0	0	0
Twilight 18	142	95	144	213	266	275	0	0	0	0	0	0	1,135
Smart Cards 18	0	0	0	0	0	0	0	0	0	0	0	0	0
Smart Cards 9	0	0	0	0	0	0	0	0	0	0	0	0	0
Annuals	0	0	0	0	0	0	0	0	0	0	0	0	0
Tournaments	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc 18	17	11	22	9	30	23	61	33	38	0	0	0	244
Misc 9													0
<b>TOTAL:</b>	<b>159</b>	<b>106</b>	<b>166</b>	<b>222</b>	<b>296</b>	<b>298</b>	<b>5,969</b>	<b>5,725</b>	<b>4,324</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>17,265</b>

Junior	0	0	0	0	0	0	311	177	87	0	0	0	575
Adult	0	0	0	0	0	0	3,578	3,169	2,589	0	0	0	9,336
Senior	0	0	0	0	0	0	2,019	2,346	1,610	0	0	0	5,975
Golden	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous	17	11	22	9	30	23	47	20	32	0	0	0	211
<b>TOTAL:</b>	<b>17</b>	<b>11</b>	<b>22</b>	<b>9</b>	<b>30</b>	<b>23</b>	<b>5,955</b>	<b>5,712</b>	<b>4,318</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>16,097</b>

Monthly High's  
Monthly Low's

Median 935 975 1,419 1,823 2,090 2,258 2,098 2,385 2,103 1,425 992 427 18,928

18 Hole Equivalent 2022	905	1,001	1,500	1,745	2,062	2,394	2,478	2,408	1,816	-	-	-	16,307
18 Hole Equivalent 2021	966	949	1,338	1,901	2,118	2,122	2,005	1,744	2,103	1,425	1,363	427	15,244
18 Hole Equivalent 2020	-	-	-	-	-	-	2,098	2,385	2,233	2,229	992	777	10,713
Inc/Dec 2022 vs. 2021	(61)	52	162	(156)	(56)	272	473	664	(287)	(1,425)	(1,363)	(427)	1,063
Inc/Dec %	-6%	5%	12%	-8%	-3%	13%	24%	38%	-14%	-100%	-100%	-100%	10%

